

## COPYWRITING



What makes good copywriting? Doing your homework!

# Audience need + Brand solution = Satisfied customer and authentic marketing connection

Copywriting is conjuring words to help them feel that.

Think about your audience - what will they attract to? Be authentic about your brand - what do you do well? How can your brand attract what you clients want?

Tap into their emotion.

Be clear, direct and compelling.

## **FACTORS TO CONSIDER**

Write content people want to read

don't overcomplicate storytelling

Using simple language

the alternative, they switch off and have no engagement

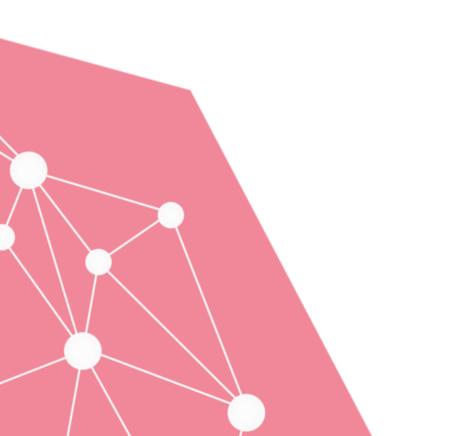
Clear information about products, services, business a confused mind says 'no'

Have a strong call to action

instead of no end game

Use font and sizing to your advantage

don't stay same-same



## A CLEAR EXAMPLE





#### WHAT YOU WANT TO KNOW

Something that supports that.

#### **NEXT HEADING TO HIGHLIGHT**

Information that is helpful but you can write more detail into it and that is completely fine.

### **CALL TO ACTION**

How to do it.

WHAT YOU WANT TO KNOW Something that supports that.

NEXT HEADING TO HIGHLIGHT Information that is helpful but you can write more detail into it and that is completely fine.

CALL TO ACTION

How to do it.

As you keep writing... review, revise, repeat.